



June 25, 2008

Dear Local 636 Member,

We understand that Local 636 has scheduled a ratification vote for Monday, June 30, 2008. We are writing to you today to underscore the importance of voting and to make sure you know the details of what you will be voting upon.

THE ECONOMIC OFFER – On June 23, 2008 the MCA presented Local 636 with its last offer which was for three years with annual increases of \$1.75, \$1.80 and \$1.85. This offer is the highest offer made of any Pipefitter's Union in Michigan this year. It is all the more reasonable when you consider the Michigan economy and its impact on our customers. Chrysler has just announced that contractors must "give back" 5% of the contract price....something other companies may well follow. Ford is cutting 12% of its salaried work force. GM is cutting 19,000 hourly workers and the unemployment rate in Michigan of 8.5% is the worst in the nation. The offer is an excellent one now, given the state of Michigan's economy, and there is one more negotiation session scheduled for Friday. Any offer upon which you will vote on Monday will be outstanding.

RETROACTIVITY – In our last offer we agreed to pay the increased wages under our offer retroactively to June 2, 2008 if our offer is ratified by the Local 636 membership by June 30, 2008. This represents a major exception in MCA negotiating policy when MCA has only paid limited retroactivity under highly unusual circumstances. A retroactive increase could be worth almost \$300.00 per employee for just straight time hours worked during this period alone.

It is critical that each and every Local 636 member vote so their individual voice may be heard on this important issue. We believe our current offer is the best in the pipefitting industry in Michigan. Our contractors are willing to give such a raise to our hardworking employees because you deserve it. We believe that this offer deserves to be ratified and we hope you do too. The alternative to ratification is a strike. No one wins in a strike if our customers and your jobs disappear while we fight.

Vote on Monday.

Carl Evans
MCA Detroit

PS. If our offer changes as a result of the negotiations on Friday, June 27, 2008, you will be able to see the exact offer you will be voting upon in advance by visiting our website at www.mcadetroit.org.

Note: We have developed this mailing list from several sources including the internet. If you are not a UA member, please discard this and accept our apology for bothering you. We will stop sending you communications whenever we are notified by you at info@mcadetroit.org. If you would like to get email updates of negotiations from the Employer perspective please email us at info@mcadetroit.org. Your email address will not be furnished to anyone.